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May 25, 2010

Matthew Cosco
Vice-President – Sales
1369 Colburn Street
Honolulu, HI 96817
808-845-2234

Re: Energy savings from Daikin AC installation

Dear Matt,

I want to take a moment to thank you for your recommendations and assistance with the installation of a Daikin AC system at Makee Properties, LLC building.

As you know, this building previously had a 20-ton chilled water AC system to service the 11 guest rooms and 3 office spaces. The system was a maintenance nuisance with poorly insulated chilled water lines sweating in the walls causing mildew and water damage, leaking coils and regular and extended outages due to various maintenance problems. I was unsure how to address the issues and you suggested replacing the system with a Daikin split system.

I am happy to say that the installation was a complete success. The building's AC energy consumption has dropped by 82% (not an exaggeration) and the moisture problems are completely solved.

- Prior to the installation, usage averaged approximately 177 kwh/day @ \$1650/mo.
- After the Daikin installation, usage averaged approximately 25 kwh/day @\$400/mo

Your guidance and consultation was the primary reason for our choice in using the Daikin system, and you were spot on!

Aloha,

John J. Emerick, Jr.

Makee Properties, LLC
AC electrical usage 4/1/08 to 3/23/10

